Proven Backup and Storage Resilience with Veeam

Global customers share success using Veeam Data Platform and Veeam Vault

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Introduction

Unify Backup and Storage Resilience

Enterprises today manage more data than ever before, and the pressure to protect it has never been greater. Ransomware and other cyberthreats continue to escalate, turning every backup into a potential lifeline. Yet for many organizations, backup and storage are still fragmented across multiple tools and providers. The result is higher costs, unnecessary complexity, and recovery processes that move too slowly when business continuity is on the line.

Veeam Vault and Veeam Data Platform changes that dynamic by bringing backup and storage together in one integrated solution. The approach is built for resilience:

Secure
Immutable, encrypted, and logically air-gapped backups create reliable recovery points.

Easy
Fully managed and policy-driven, to simplify operations and remove integration roadblocks.
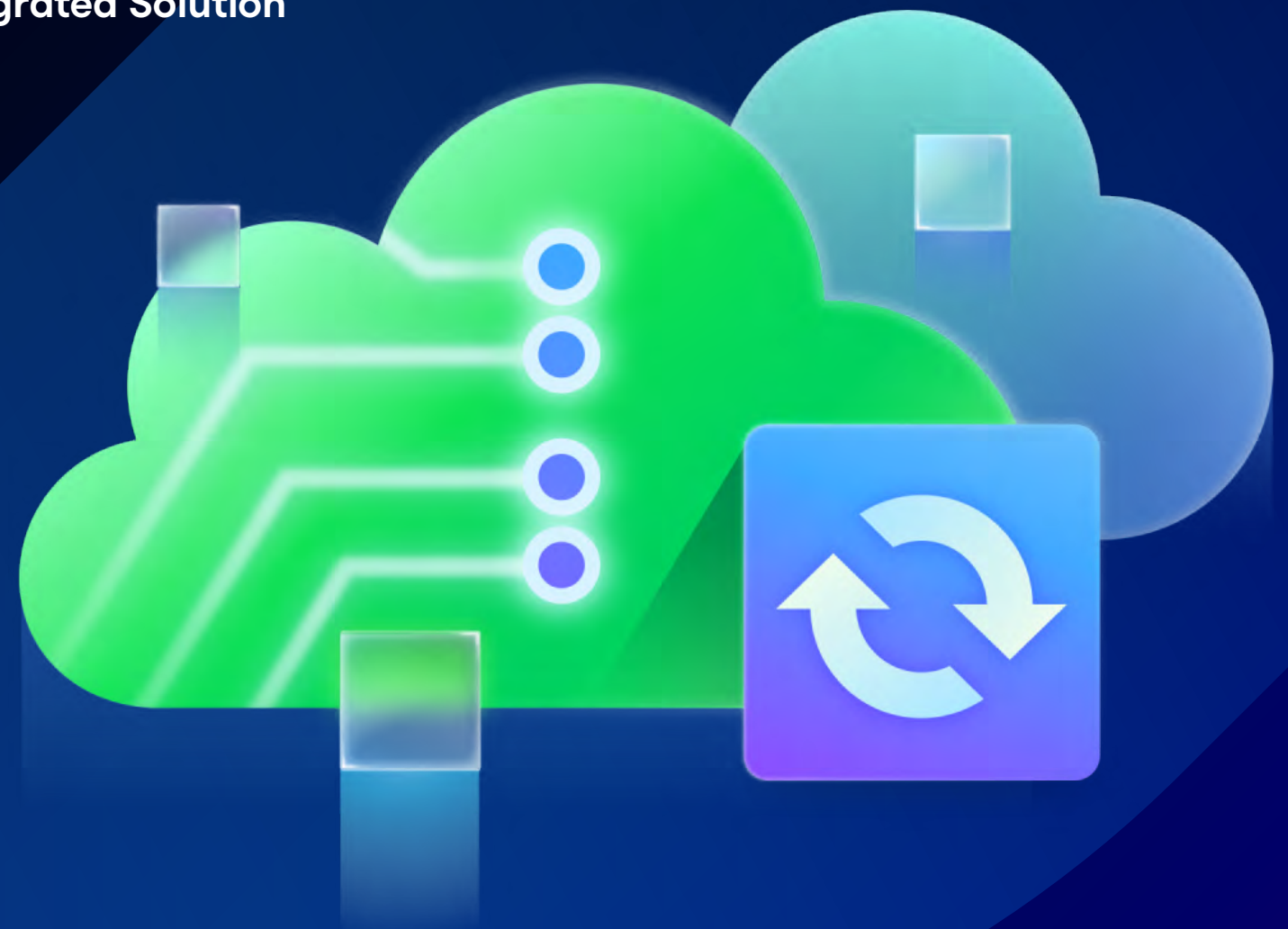
Predictable
Transparent per-terabyte pricing without hidden charges for reads, writes, or egress.

From financial institutions and retailers to industrial manufacturers and utility providers, organizations across the globe are turning to Veeam to protect their data and keep operations running.

Secure Backups and Secure Cloud Storage in One Integrated Solution

Lamps Plus extends protection to 99% of systems while cutting costs with Veeam Vault

Lamps Plus is one of the largest specialty lighting retailers in the U.S, serving customers through its online store front and dozens of physical locations across the western states. Behind every order is a large IT estate with more than 300 virtual servers powering core applications and 1,200 endpoints across warehouses, call centers, headquarters, and retail branches. For a business where most sales come through e-commerce, any outage can quickly translate into lost revenue and reputational risk.

The company's existing data protection tools left it exposed. A legacy, agent-based solution covered only 30% of the corporate environment, leaving critical systems without consistent backup or recovery options. At the same time, ransomware was becoming a daily concern. The IT team set out to close these gaps by protecting the full environment, creating hardened, redundant copies of production data, and enabling recovery processes that could withstand the demands of a retail business running around the clock.

After evaluating the market, Lamps Plus chose Veeam Data Platform with Veeam Vault as the foundation for its new approach. Immutable off-site backups in Vault gave the company confidence that clean recovery points would always be available and direct migration from its previous cloud provider eliminated any disruption to daily operations. Capabilities like Instant Recovery reduced the time it took to bring critical systems back online, saving the IT team hundreds of hours each year. With Veeam ONE, Lamps Plus gained better visibility and control through proactive alerts and capacity planning, and Virtual Labs created a safe space for staff to test patches and upgrades before deploying them into production.

The impact was immediate. Lamps Plus now protects 99% of its IT environment, a big leap from the 30% coverage it had before. Recovery processes that once posed financial risk are now measured in minutes, with virtual machines (VMs) restored on-premises or in the cloud with ease. Vault has also lowered storage costs, offering transparent, per-terabyte pricing without unexpected egress or API fees. Day-to-day operations have become simpler as well, since any member of the IT team — even entry-level helpdesk staff — can restore files and systems quickly.

> "With Veeam, we don't need a storage engineer or backup administrator. Any member of the IT team can restore files and systems easily. Veeam reduced risk, cut costs, and enabled rapid recovery so we can keep serving customers worldwide."
>
> **Eric Denholtz**
> **Senior Systems Engineer, Lamps Plus**

GORI mitigates ransomware risk and strengthens compliance with Veeam Vault

GORI provides drinking water and wastewater services to more than a million people in Italy's Campania region. Its responsibility extends across 5,200 kilometers of water networks, 13 purification facilities, and 200 treatment sites. Behind this physical infrastructure is a digital backbone that controls water treatment, supports laboratory testing, and delivers data to field engineers. Any disruption has the potential to impact essential services, which makes data resilience both a technical and public responsibility.

As a designated operator of critical national infrastructure, GORI must comply with stringent regulations while defending itself from the growing risk of ransomware. The company already had a disciplined backup approach in place, but leaders knew it was time to strengthen their defenses further. They identified three priorities: Creating immutable, off-site copies of mission-critical data, ensuring rapid recovery in the event of an attack, and reducing operational risk by simplifying management.

GORI selected Veeam Data Platform with Vault to meet these goals too. The IT team configured Veeam to back up both on-premises systems and Microsoft 365 applications, then directed secondary copies to Vault for immutable, logically air-gapped protection. This alignment with the 3-2-1-1-0 rule gave the organization greater confidence in its ability to recover clean data, no matter the scenario. Vault's high-performance storage tier enabled fast restoration, from entire systems down to individual files. GORI also benefited from direct engagement with Veeam experts, who supported configuration, training, and a smooth rollout across the environment.

The results are clear. With immutable backups secured in Vault, GORI has stronger protection against ransomware and a streamlined path to regulatory compliance. Recovery times have been shortened dramatically, with Microsoft 365 applications and on-premises systems restored in minutes. Day-to-day management has also become more efficient, giving IT teams more time to focus on the company's critical mission of keeping water clean and accessible.

> "With Veeam Data Platform and Veeam Vault, we've significantly improved our resilience. Our data is secure, immutable, and recoverable in minutes, giving us peace of mind that clean water will keep flowing to the people we serve."
>
> **Paolo Cataldo**
> **ICT Operations & Security Manager, GORI S.p.A.**

FAAC Technologies unifies global data protection and cuts storage costs by 40% with Veeam Vault

FAAC Technologies is one of the world's leaders in automated entry solutions, serving residential, commercial, and industrial clients through 53 companies on five continents. Growth through acquisition has expanded its reach but also created a fragmented IT landscape. Each acquired business brought its own backup tools, leaving the global organization with inconsistent protection policies, rising costs, and increased exposure to ransomware.

The IT team recognized that a unified approach was essential. Data volumes were climbing each year, driving up storage costs and complicating management. At the same time, inconsistent practices across subsidiaries made it harder to ensure resilience and compliance. The goal was clear: Establish a single global standard for data protection that could reduce risk and simplify operations, while keeping expenses under control.

To achieve this, FAAC standardized Veeam Data Platform for on-premises systems and Veeam Backup for Microsoft 365 for cloud workloads. The company then extended protection with Veeam Vault, giving it immutable, encrypted, and logically air-gapped storage for long-term retention. Migration support from Veeam experts ensured smooth onboarding, both for on-premises systems and Microsoft 365 data moved into Veeam Data Cloud. With this combination, FAAC was able to consolidate multiple tools into one global solution, align backup policies across its business units, and take advantage of predictable cloud economics.

The shift delivered immediate results. FAAC reduced on-premises storage and maintenance costs by up to 40%, freeing budget and resources for other priorities. Data protection is now consistent across the global organization, strengthening its resilience against ransomware and compliance risk. Recovery is faster and more reliable, whether restoring an individual mailbox or bringing entire systems back online.

> " By moving to Veeam Data Cloud *for Microsoft 365* and Veeam Vault, we've cut storage costs by up to 40% while gaining the peace of mind that our global business can run 24/7. "

Pierpaolo Antonucci
Worldwide Infrastructure Manager, FAAC Technologies

The Premier Bank PLC cuts recovery time by 65% and reduces backup management by 75% with Veeam Vault

The Premier Bank PLC is one of Bangladesh's leading financial institutions, serving more than four million customers through 200 branches and a fast-growing digital channel. Its operations depend on a complex IT environment of over 1,000 virtual and bare-metal servers. Ensuring always-on availability is critical, both for customer trust and regulatory compliance.

The bank's existing approach could not keep pace with demand. A patchwork of manual tools covered only a fraction of systems, leaving large portions of the environment unprotected. Managing backups required four full-time staff, yet recovery remained slow and incomplete. At the same time, ransomware attacks were increasing across the banking sector, putting customer data and core services at risk. Leaders saw the need for a centralized strategy that could deliver stronger cyber resilience, reduce management overhead, and support rapid recovery.

The bank deployed Veeam Data Platform to unify protection across its environment and added Veeam Vault for immutable, encrypted, logically air-gapped cloud storage. Core banking databases were secured first, followed by the entire server estate. Veeam's automation and alerting eliminated much of the manual oversight once required, while built-in compression reduced storage needs by up to 65%. Vault provided immutable backup copies with transparent, per-terabyte pricing that included reads, writes, and egress, giving the bank clarity and control over costs.

The benefits have been significant. Backup management efforts have been cut by 75%, reducing the requirement from four staff to just one. Recovery times are now up to 65% faster, with critical systems restored in as little as 30 minutes. Immutable backups stored in Vault give the bank confidence that clean recovery points will always be available, ensuring resilience in the face of ransomware. Transparent pricing has also made it easier to forecast and control IT costs.

> " With Veeam, we've cut recovery time by 65% and reduced backup management by 75%. Veeam Vault gives us immutable, transparent protection for our mission-critical banking systems. "

A.M. Sabbir Hassan Chowdhury
Chief Information Technology Officer, The Premier Bank PLC

![veeam logo]

Conclusion

Global Impact: Simplified Protection. Amplified Resilience

From North America to EMEA, across APJ, and at global headquarters in Italy, enterprises are finding common ground in a single approach to resilience. Veeam Vault and Veeam Data Platform bring consistency to backup and storage by replacing fragmented point solutions with a unified foundation.

The industries may differ — retail, utilities, industrial automation, financial services — but the results tell a similar story. Immutable, encrypted, and logically air-gapped backups give organizations the confidence that their most critical data is protected against ransomware. Storage and maintenance costs fell by as much as 40 percent, while automation and monitoring free teams from hours of manual oversight, reducing backup management effort by 75 percent. Recovery that once took hours now happens in minutes, with recovery time objectives (RTOs) improved by up to 65%. And because Vault is built on flat, per-terabyte pricing that includes reads, writes, and egress, customers gain complete clarity over their spend.

Wherever they operate, enterprises are proving that one platform and one vault deliver resilience at scale. Secure, simple, and predictable.

Ready to Get Started? Trust Veeam

Across industries and regions, Veeam Vault has become the trusted choice for unifying backup and storage. When paired with Veeam Data Platform, it delivers protection that is:

Secure
Immutable, encrypted, and air-gapped to withstand ransomware.

Easy
Fully managed and policy-driven, streamlining operations for IT teams.

Predictable
Transparent per-terabyte pricing with no hidden costs.

Enterprises worldwide are already benefiting from this approach. You can too.

Take the next step toward resilient, simplified data protection.

Resources

→ Learn more about Veeam Vault

→ Learn more about Veeam Data Platform

→ Watch our on demand webinar