

SaaS Data Protection

Protect Your Customer's SaaS Data

Challenge



Backing up and managing SaaS environments is complex, especially with talent and budget constraints. For this reason, many companies choose to offload their Microsoft 365 data protection to a managed service provider (MSP).

Microsoft provides a wide array of powerful services within Microsoft 365 and is responsible for hosting the infrastructure, but that doesn't replace the customer's responsibility maintain backups of their data. While customers may understand the importance of backing up their SaaS data, the majority do not have the resources to back up and manage their own environment. In fact, according to the 2024 Data Protection Trends Report, 74% of respondents leveraged third-party backup or a BaaS provider to protect their Microsoft 365 data.

Veeam provides partners with power of choice to build their own Microsoft 365 service by leveraging Veeam software or buy a SaaS-based, fully hosted, solution from Veeam.

BUY a Veeam Backup Service



Veeam Data Cloud for Microsoft 365

Veeam Data Cloud for Microsoft 365 — now powered with Microsoft 365 Backup Storage — is a backup service providing comprehensive data protection and data recovery for Microsoft Exchange, SharePoint, OneDrive for Business, and Teams, giving you complete control of your Microsoft 365 environment.

Simplify your backup strategy with software, backup infrastructure, and unlimited storage in an all-in-one cloud service, allowing you to leverage powerful data protection and security technology within a simple, seamless user experience.

[Learn more](#)

BUILD a solution via Veeam Backup Software



Veeam Backup for Microsoft 365

Eliminate the risk of losing access and control over your customer's Microsoft 365 data, including Exchange Online, SharePoint Online, OneDrive for Business, and Microsoft Teams, so their data is always protected and accessible.

[Learn more](#)



Veeam ONE

Proactively monitor Microsoft 365 backup and storage resources in an at-a-glance dashboard, receive alerts to resolve issues immediately, and leverage service level agreement (SLA) reports to ensure you can meet recovery point objectives (RPOs).



Veeam Service Provider Console

A powerful, web-based user interface that offers customer onboarding, licensing, billing, and white-labeling capabilities with the flexibility to centrally manage all your Veeam-powered workloads, including Veeam Backup for Microsoft 365.



Veeam Data Cloud for Microsoft 365 Capabilities

- Backup made simple**

Log in through a web browser and begin creating your first backup job with the ease and simplicity of an as a service solution.
- Data sovereignty**

Store customers Microsoft 365 data in the cloud region of your choice and gain full control of retention periods.
- Lightning-fast backups & restores**

Seamlessly protect and restore 100+ TBs of data or 10,000+ objects.
- Secured & deployed for you**

Save time by offloading ongoing maintenance and stay up to date with the latest features and security fixes.
- Ransomware recovery**

Bulk restores at scale for increased resilience to ransomware or malware attacks.
- Full visibility**

Generate reports, view logs, monitor activity, and manage licenses to stay in control of your backup environment.

Veeam Backup for Microsoft 365 Capabilities

- Zero-trust security**

Immutable backups combined with existing immutable backup copies can help ensure your customers' backup data is physically unreachable.
- Flexible storage**

Store immutable backup data on any object storage, including Azure Blob Storage, Amazon S3, IBM Cloud Object Storage, or S3-compatible storage.
- Self-service portal**

Self-service restore allows customers to restore backup data from Exchange Online, SharePoint Online, and OneDrive for Business.
- Scalability and efficiency**

Leverage Veeam proxy pools to improve performance by distributing traffic across multiple proxies or Linux-based backup proxies for a lower cost of ownership.
- Recovery**

Perform eDiscovery on Microsoft 365 mailboxes, emails, files, sites, or teams and meet compliance requirements.
- Security**

Built-in multi-factor authentication (MFA) and advanced role-based access control (RBAC) to create roles and permissions.

Trying to Decide?

Buy	Build
All-in-one solution	Control over entire backup solution
Centralized multi-tenant management	Ability to expand service offerings
Reduced upfront costs and maintenance	Flexibility over features and functionality
Intuitive UI and easy onboarding	Choice of infrastructure and storage
Quick time to market	Ability to meet unique SLA and compliance requirements
Automated usage reporting	Integration into Veeam Service Provider Console



➔ For more information on partnering with Veeam: vee.am/VCSP