

# DRaaS

## Bounce Forward with Replication and CDP powered by Veeam

### Challenge

You need a single, multi-tenant solution to deliver backup, replication, and CDP to meet customer demands for business continuity



With Veeam Cloud Connect, you can offer your customers the best that DRaaS has to offer with the ability to easily set up and maintain a secure multi-tenant environment. Whether you are looking to build a DRaaS offering with Veeam or resell one, Veeam has you covered.

### Solution Components



#### Veeam Backup & Replication



#### Veeam Cloud Connect



#### Veeam Service Provider Console

### Key capabilities

#### Recovery assurance

Support for replica and failover testing and alternating production between sites

#### Minimize disruption

Experience flexible failover of specific VMs or an entire site with streamlined failback

#### Support for VMware Cloud Director

Seamlessly deliver secure, efficient, and elastic cloud resources

#### Protect mission critical workloads

Meet RPOs from minutes to seconds with Continuous Data Protection (CDP)

#### Granular recovery options

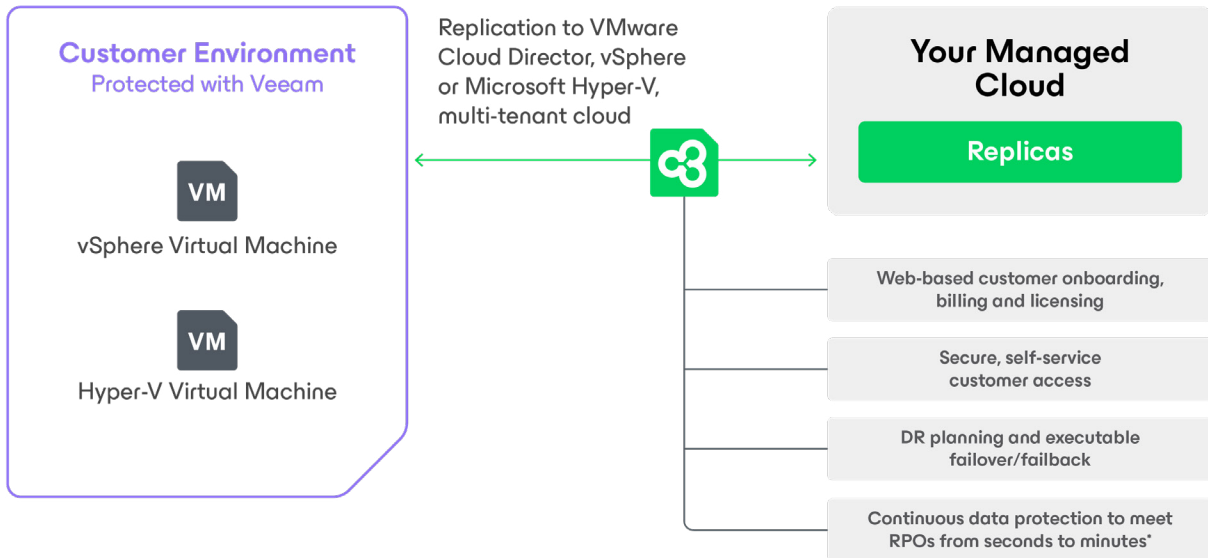
File-level recovery from replica VMs

#### Scale services

Collaborate with channel partners and manage your Veeam rental usage reporting with Veeam Service Provider Console



## DRaaS



\*VMware vSphere only

## Partnering to Win With Veeam

By building a Veeam-powered DaaS offering, you'll also be invited to join the Veeam Cloud & Service Provider (VCSP) program, unlocking exclusive access to:

- Customizable, ready-to-go marketing and sales enablement assets
- Free product trials
- A pay-as-you-grow pricing and licensing model available exclusively to partners
- Competency program to showcase customer and channel focused DaaS solutions

75

Net Promoter Score

80%

of the Fortune 500 count on Veeam

12K+

VCSP Partners

2024

CRN 5-start Partner Program

➔ Partner with Veeam: [vee.am/VCSP](https://vee.am/VCSP)

