Veeam Kasten *for Kubernetes:* Customer Success Stories

How leading organizations protect their Kubernetes environments, accelerate recovery, and keep modernization moving forward.



What's Inside

NORTH AMERICA

- The U.S. Navy strengthens its fleet-wide data resilience with Veeam Kasten as part of a five-year, $21 million agreement that supports the CANES program.

ASIA

- Chun Wo, an acclaimed real estate contractor and developer in Hong Kong, cuts their Kubernetes cluster migration times from days to just minutes with Veeam Kasten.

AUSTRALIA & NEW ZEALAND

- Aussie Broadband, a major telecom company in Australia, replaces an unsustainable backup platform in just one month and speeds up backup times by 33% for a major legacy cluster.

EUROPE

- GLKB, a regional bank in Switzerland, enables rapid data recovery across multiple platforms, reduces costs, and futureproofs their resilience by being able to support leading hypervisors.

MIDDLE EAST & AFRICA

- TFG, a major South African retailer, achieves 80% faster recovery and cuts backup times by 70% with Veeam Kasten and Veeam Data Platform.



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Kubernetes-Native Data Resilience, Built for Modern Teams

Kubernetes has become the backbone of modern application development, but protecting it isn't as simple as protecting a virtual machine (VM). With Kubernetes, applications are distributed across pods, namespaces, and clusters, often spanning on-premises environments and multiple clouds. To properly manage it, teams need backup and recovery that can natively understand this complexity, without slowing down the CI/CD pipelines that keep development moving.

This is where Veeam Kasten comes in. Purpose-built for Kubernetes, this solution delivers application-aware backup and restore, ransomware protection, and disaster recovery (DR), along with the mobility to move applications across clusters and clouds with confidence.

The following customer stories show how organizations across a variety of industries, including government, construction, telecommunications, and retail, are using Veeam Kasten to keep their Kubernetes environments resilient and their businesses running, no matter what happens.



U.S. Navy strengthens fleet-wide data resilience with Veeam

Company

The U.S. Navy's Consolidated Afloat Networks and Enterprise Services (CANES) program is the critical technology platform that keeps the Navy's fleet connected, letting ships communicate and share information with one another at sea.

Challenge

CANES is the U.S. Navy's next-generation tactical afloat network that consolidates and replaces legacy systems to support cybersecurity, command and control, and communications across the fleet. As a program of record, it demands a data backup and recovery partner that could meet the government's most rigorous security and reliability standards.

Results

- A five-year, $21 million Program Level Agreement (PLA) to support PMW 160, the program office that's responsible for CANES, with configuration, maintenance, and testing of Veeam Data Platform and Veeam Kasten.
- Backed by top-tier government security credentials, Veeam Data Platform holds Common Criteria certification, and Veeam Backup & Replication v12 has achieved DoDIN APL certification, which meets the U.S. Department of Defense's standards for security, interoperability, and supportability.
- Extends Veeam's ongoing commitment to federal government partners, providing the U.S. Navy with a resilient and modern foundation for both traditional and Kubernetes workloads.

> "Veeam is excited to be supporting our warfighters and valued Navy partners ... we have made significant product investments to ensure our products are the most secure and reliable data backup and recovery solutions on the market. We believe this contract with the Navy demonstrates the success of those investments."
>
> **Gil Vega**
> Chief Information Security Officer,
> Veeam Software

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Chun Wo ensures data resilience with rapid migration and backup across traditional servers and Kubernetes

俊和建築控股有限公司
CHUN WO CONSTRUCTION HOLDINGS COMPANY LIMITED
(Subsidiary of Chun Wo Development Holdings Limited)

Company

Founded in 1968, Chun Wo Development Group Holding Limited is a leading Hong Kong contractor and developer that delivers major public infrastructure projects, including bridges, roads, and urban development works across the region.

Challenge

Chun Wo needed round-the-clock access to its business systems to keep construction projects moving. Facing a long-standing IT talent shortage, the company began modernizing its on-premises infrastructure with Kubernetes to build a more flexible hybrid cloud environment. That shift introduced new security and data protection requirements, since Kubernetes relies on open-source tools that can widen the attack surface. Chun Wo needed a way to back up, recover, and migrate their applications reliably across both traditional servers and newer Kubernetes clusters.

Results

- Delivers unified data protection across traditional databases and Kubernetes, replacing the old, fragmented backup approach with a single comprehensive solution.
- Cuts Kubernetes cluster migration time from days (or even weeks) down to just minutes, which enables fast, reliable application mobility if an issue should occur on one of Chun Wo's cloud platforms.
- Enables flexible cross-platform storage and application mobility, letting Chun Wo rely on one vendor to protect both their on-premises servers and Kubernetes clusters, which simplifies management and lowers costs.
- Builds on nearly a decade-long relationship of trust in Veeam, including a prior recovery of the company's core ERP system within four hours after a hardware failure, meeting Chun Wo's service level agreement (SLA) requirements.

> "Our company uses multiple platforms, so being able to use Veeam Kasten to support flexible cross-platform data transfers is a big plus."
>
> **Samuel Hon Kwok Cheung**
> Head of IT, Chun Wo Development Group Holding Limited

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Aussie Broadband builds trust in every connection with Veeam

Company

Founded in 2003, Aussie Broadband has grown into one of Australia's largest and most trusted internet service providers, serving more than 780,000 broadband connections and holding the title of Australia's Most Trusted Telco for five years running.

Challenge

As an essential service provider, Aussie Broadband is held to strict regulatory standards, including the Security of Critical Infrastructure Act, PCI DSS, and annual ISO 27001 certification. The company has to meet these standards all while protecting its hard-won reputation for reliability. Rapid organic and acquisitional growth had left the company with an increasingly complex technology landscape, and its legacy backup platform was struggling to secure critical systems, including a new Kubernetes private cloud. With a deadline just a month away, the company needed to find a Kubernetes-native data resilience solution that could scale with its ambitions.

Results

- Replaced an unsustainable data resilience solution for its containers in just one month after its previous platform failed to meet requirements, without missing its original deployment timeline.
- Delivers 33% faster backup for a major legacy cluster after moving a cluster with roughly 200,000 resources into Veeam Kasten, cutting backup times from twelve hours to eight.
- Simplifies regulatory compliance to support superior service for its customer base by streamlining evidence gathering for ISO 27001, PCI DSS, and the SOCI Act.
- Empowers internal teams to manage their own backup and recovery for the first time, removing IT support bottlenecks and increasing user satisfaction.

> "Veeam gives us the assurance we need to stay ahead of every obligation."
>
> **Ben O'Shea**
> General Manager, Cloud and SRE, Aussie Broadband

Solution
Veeam Data Cloud *for Microsoft 365*, Veeam Data Cloud *for Microsoft Entra ID*, Veeam Kasten *for Kubernetes*

Read more about how Aussie Broadband built Kubernetes resilience at scale and what's next for the company here.

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GLKB boosts data resilience and futureproofs banking services with Veeam

Glarner Kantonalbank

Company

Glarner Kantonalbank (GLKB) is a regional bank majority-owned by the Swiss canton of Glarus, providing home mortgage financing, savings accounts, and asset management to individuals, plus banking services to businesses across the canton. GLKB also delivers SaaS products to other regional banks, asset managers, pension funds, and insurance companies.

Challenge

As GLKB modernized its IT infrastructure with hybrid cloud deployment, it needed a partner that could protect applications and services across multiple architectures, hypervisors, and platforms. The bank runs on-premises VMs with VMware vSphere and containers on Red Hat OpenShift Container Platform, and needed to restore individual databases, files, and Active Directory data quickly to minimize disruption. GLKB also relies on Microsoft 365, including email, OneDrive, SharePoint Online, and Teams, all of which needed reliable backup, while meeting the higher performance and reliability expectations that come with being a SaaS provider itself.

Results

- Enables rapid data recovery across multiple platforms, reducing the risk of business interruptions through immutable, efficiently deduplicated backups.
- Cuts costs with a flexible monthly, consumption-based subscription model that lets GLKB pay only for the instances it needs while scaling protection as workloads evolve.
- Futureproofs data resilience by supporting leading hypervisors, giving GLKB the freedom to evolve its infrastructure without overhauling its backup and recovery processes.
- Protects two Kubernetes clusters running on Red Hat OpenShift with Veeam Kasten, safeguarding around 30 containers and pods of up to 50 GB in size.

> "Veeam gives us the freedom to enable data resilience across multiple platforms."
>
> **Christian Dürst**
> System Engineer,
> Glarner Kantonalbank (GLKB)

Solution

Veeam Data Platform,
Veeam Backup *for Microsoft 365*,
Veeam Backup *for Microsoft Entra ID*,
Veeam Kasten *for Kubernetes*

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Boosting data resilience: How TFG achieves 80% faster recovery with Veeam

Company

The Foschini Group (TFG) is a South African retailer with a portfolio of 39 lifestyle and apparel brands, operating around 4,700 outlets across five continents and employing more than 47,000 people.

Challenge

TFG relies on customer data to deliver personalized experiences across every channel, and that data volume grows by as much as 40% each year. To gain greater agility, the company adopted a containerization and hybrid cloud strategy, but its backup jobs began overrunning and threatening to affect production systems. With cyberthreats on the rise, TFG needed a modern, future-proof data protection solution that's built to support its new hybrid cloud and Kubernetes environment.

Results

- Cuts backup times by 70% which eliminates impact on production systems. Now, a 14 TB database that once took five hours to back up takes just 20 minutes.
- Saves 40% on backup storage through deduplication and compression, reducing data protection costs while making better use of existing resources.
- Delivers 80% faster data recovery, which boosts business continuity and helps TFG maintain a competitive edge through consistent omnichannel service.
- Protects TFG's Red Hat OpenShift Kubernetes platform that spans 120 namespaces and five clusters with Veeam Kasten. This includes the application integration engine that keeps transactions flowing across retail and financial services operations.

> "We can now recover critical systems up to 80% faster."
>
> **Edward Woolls**
> Head of Infrastructure Operations, TFG Infotec

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Veeam Kasten:
Kubernetes-Native Data Resilience

Kubernetes environments need more than a bolt-on backup tool. Veeam Kasten is purpose-built to protect containerized applications with the same rigor organizations expect for their traditional and cloud workloads.



Resilience Realized

Application-aware backup, restore, and DR with the flexibility to migrate workloads across clusters and clouds in minutes instead of days.



Built for DevSecOps

Native integration with CI/CD pipelines automates data protection policy so security can keep pace with development instead of slowing it down.



Security by Design

Ransomware protection and ransomware scanning capabilities help safeguard Kubernetes environments against a growing range of threats.



Freedom to Run Anywhere

Support for diverse Kubernetes distributions and hypervisors means teams can reuse existing resources and choose the storage and platforms that work best for them, without facing vendor lock-in.

About Veeam Software

Veeam, the Data and AI Trust Company, delivers a unified data and AI trust layer that connects security, governance, privacy, compliance, and resilience, powered by shared intelligence across the entire data estate. Veeam helps organizations establish, operationalize and continuously validate trust in their data so it can be used safely to accelerate AI at scale.

In an agentic era, security starts with data. As the market leader in both data resilience and data security, Veeam helps organizations reduce risk and strengthen control across the full data lifecycle by unifying policy-based access and protection controls, governance workflows, privacy safeguards and compliance reporting with resilience built in. Veeam provides deep contextual intelligence across data and identities, automates governance actions and remediation, and enables precision recovery so organizations can rapidly restore operations with clean, trusted data after ransomware, disasters, insider threats, rogue agents or human error.

Headquartered in Seattle with offices in more than 30 countries, Veeam protects over 550,000 customers worldwide, including 80% of the Fortune 500. Learn more at www.veeam.com or follow Veeam on LinkedIn @veeam-software and X @veeam.

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