MSP Backup
Stop babysitting backups

Challenge

My customers are looking for a flexible and reliable backup, replication and recovery for ALL applications and data. I need a way to backup and recover customer data between different platforms, whether that be virtual, physical, or cloud.

Managed Service Providers (MSPs) spend a significant portion of their time on break/fix activities, but backup shouldn't be one of them. Backup and recovery should be simple and reliable so you can focus more on the value-added services your customer's demand. Veeam's solutions for virtual and physical workloads, public clouds and unstructured file data enables you to manage backup and recovery for remote and hosted infrastructures. Start standardizing your services with a simple, reliable solution.

Solution components

✔ **Veeam Service Provider Console**

✔ **Veeam Data Platform**

✔ **Veeam Agent** *for Microsoft Windows* and *for Linux*

Key capabilities

Centralized deployment and maintenance
Deploy, upgrade and patch hosted and remote customer backup servers through a single port secure connection (SSL).

Monitoring of malware and security alerts
A holistic view of your customers' security vulnerabilities and alerts from your hosted and remote customers' Veeam ONE servers in a single UI.
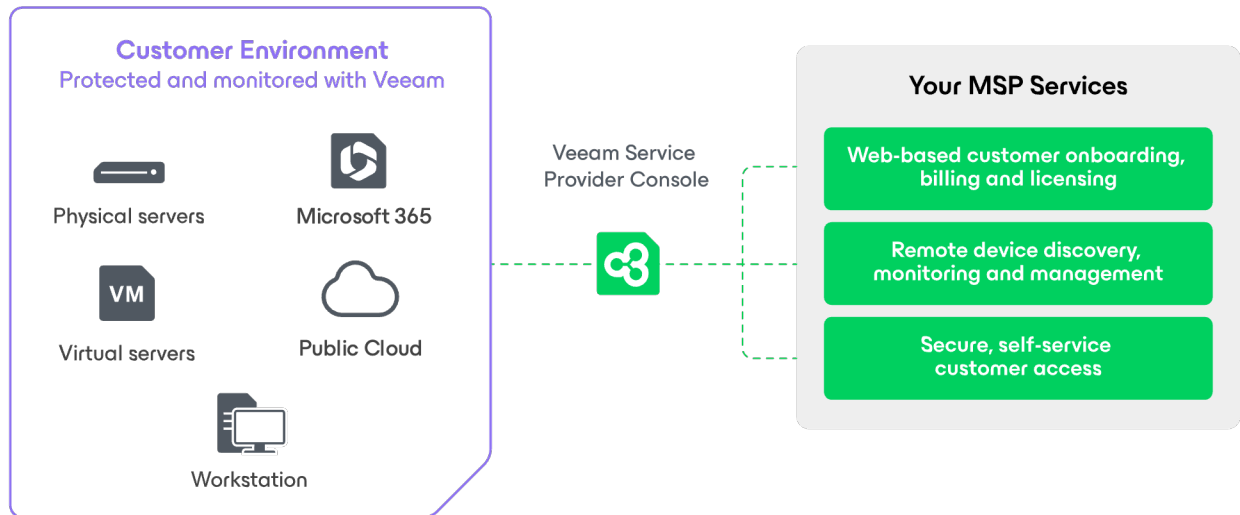
Data protection
Workload protection on ANY platform, with functionalities for:
- Virtual infrastructure workloads based on VMware vSphere, VMware Cloud Director, Microsoft Hyper-V, Nutanix AHV, Proxmox, RHV Virtual Machines, and Oracle Linux Virtualization Manager.
- Physical infrastructure workloads based on Windows, Linux and MacOS.
- NAS backup and backup for object storage.
- SaaS workloads like Microsoft 365.
- Public cloud workloads that run in AWS, Microsoft Azure, and Google Cloud.

Ransomware protection
Backups are protected from deletion through the use of object storage repositories with immutability enabled. This includes hardening for Linux-based repositories, insider protection (i.e., offsite backup that's available for Veeam Cloud Connect repositories), or WORM tapes.

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Partnering with Veeam

By building Veeam-powered BaaS and DRaaS offerings, you'll also be invited to join our Veeam Cloud & Service Provider (VCSP) program, unlocking exclusive access to:

- Customizable and ready-to-go marketing and sales enablement assets.

- Free product trials.

- A pay-as-you-grow pricing and licensing model that's available exclusively to partners.

➔ Partner with Veeam: vee.am/VCSP